



Location: Science14 Atrium

Rue de La Science 14b, Brussels

Contact: Elena Lugato

EPA Education Coordinator

+32 487792819

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Horizon 2020 - Developing a Successful Proposal

9:00 – 10:30	Multiannual Financial Framework 2014/2020	
	 Role of Horizon 2020 in the implementation of the Europa 2020 strategy Analysis of the three pillars of H2020: Science base, Industrial leadership, Societal challenges Focus on SMEs related funding opportunities 	
10:30 – 11:00	Break	
11:00 – 12:30	Understanding the new rules for participation in Horizon 2020, including international cooperation issues	
	New funding schemes and project types	
12:30 – 13:30	Break	
13:30 – 15:00	Administrative due diligence for the implementation of a project proposal	
15:00 – 15:30	Break	
16:00 – 17:00	Consortium building, role and responsibilities of the parties	

Course leaders:

Roberta Mancia

Lawyer and lecturer at European Academy for Education and Social Research

Roberta Mancia has a professional background in legal and financial management of EU Programmes. She has specific competences in legal aspects related to European research legislation policies, programs and management with specific focus on the Knowledge Based Bio Economy (KBBE) sector.















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Designing the Projects Proposal - Budget

9:00 – 10:30	The European financial contribution
	Financial issues of Horizon 2020 funded projects
	Main provision in the European financial regulation and in funding agreements
10:30 – 11:00	Break
11:00 – 12:30	General financial provisions
	 Identification of eligible costs and non-eligible costs
	Identification of direct and indirect costs
	Subcontracting
	Overheads
12:30 – 13:30	Break
13:30 – 15:00	Budget planning and reporting
	Financial management of the project: tools and methods
	Accounting Records, Timesheets, Cost Recording
	Controls and sanctions
	Guarantee Fund
	Recovery procedures
	Financial audits certificates
	Liquidated damages & Financial penalties
15:00 – 15:30	Break
15:30 – 17:00	Practical Session

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Designing the Projects Proposal

09:00 – 10:30	Contractual issues of Horizon 2020 Projects
	Analysis of Grant Agreement, Consortium Agreement, Confidentiality Agreements
10:30 - 11:00	Break
11:00 – 12:30	Intellectual property right management in Horizon 2020
12:30 – 13:30	Break
13:30 – 15:00	10 Steps for successful H2020 proposal writing and submission
15:00 – 15:30	Break
15:30 – 17:00	Methodology on preparing an effective H2020 Proposal Summary

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Nikolaos Floratos

Expert in Project Management of EU Projects and e-Accessibility services, Cyberall Access Ltd

Nikolaos Floratos delivers mainly the courses on Successful Planning and Management of European Funded Projects as well as Effective Dissemination and Exploitation of European funded projects. He has also been engaged as expert from the European Commission on evaluating proposals requesting EC funding as well as reviewing EU projects since 2003 and he has managed so far more than seventy EU projects since 1997. He presents the most suitable mix as an EC expert and project manager with teaching experience. He has worked in six European countries and has cooperated and trained hundreds of individuals and organizations in successful proposal writing as well as project management of European funded projects.















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Designing the Projects Proposal – Work in groups

9:00 – 10:30	 Recapitulation Discussion on participants project ideas, tips & hints, feedback from EC expert
10:30 – 11:00	Break
11:00 – 12:30	Scrutinize and Familiarise with the H2020 evaluation criteria
12:30 – 13:30	Break
13:30 – 15:00	Scrutinize and Familiarise with the H2020 evaluation criteria (Classwork in Groups- Hands on Practice)
15:00 – 15:30	Break
15:30 – 17:00	 Get familiar with part B/Template of an H2020 application form Map H2020 evaluation criteria within the application form

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Project Evaluation and Quality Assurance of EU Funded Projects

av. 7th November .

9:00 – 10:30	Recapitulation
	 Hints and methods for effective dissemination and exploitation within H2020
10:30 – 11:00	Break
11:00 – 12:30	Five thinking hats in PE and QA of European funded projects:
	Proposal evaluator's Hat (usually an EC expert)
	Project Reviewer's Hat (usually an EC expert)
	 Devil's Advocate Hat (usually a proactive quality manager)
	 Internal Evaluator's Hat (usually a partner)
	External Evaluator's Hat (usually a specialised consultant)
12:30 – 13:30	Break
13:30 – 15:00	Wear different hats and evaluate a specific H2020 proposal by formulating appropriate questions
	and answers
	(Classwork in Groups- Hands on Practice)
15:00 – 15:30	Break
15:30 – 17:00	Cont. Classwork in Groups- Hands on Practice
	 Presentation of findings – Discussion on the evaluation comments
	Course/Seminar evaluation

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Brokerage Event (TBC)

09:00 – 11:00	Presentation by the Institution representatives
11:00 – 11:30	Coffee Break
11:30 – 12:00	Presentation by the Institution representatives
12:00 – 12:30	Presentation by the Institution representatives
12:30 – 13:00	European Projects Association and the concept of the European Projects Accelerator
	Katarina Sipic, Secretary General of European Projects Association
13:00 – 14:00	Lunch









