

HORIZON 2020

DEVELOPING A SUCCESSFUL PROPOSAL

Lecture by:
ROBERTA MANCIA



Roberta Mancia is an Italian lawyer & qualified solicitor. She holds two Degrees in Law (University of Rome Tor Vergata, Italy and Universidad de Alcalá de Henares, Spain), a Master in European Law, a Master on Spanish Law and a certification as Mediator in Civil and Commercial Law (PMR Belgium). Her professional background is in the legal and financial management fields of EU Programs and projects. Since 2004, she has been managing a number of EU and International Research and Co-operation Projects, namely, the food sector SMEsNET, ENFFI, ICARE, FOOD for LIFE, TRUEFOOD, BECOTEPS, FACET, NUAge (FP7), as well as international cooperation projects (namely, CB-WR MED, IJERA, FAWIRA, Thebera, PERA). She is currently adviser to Academia, SMEs and Law Firms on EU funding programs, and more specifically on legal and financial aspects of research programs, IPR regulation management, EC framework contracts and international tenders. She has sound experience as lecturer as shown by a large number of training activities at international level on the development and management of European funded projects.

9.00 - 10.30

HORIZON 2020 program:

- Analysis of the three pillars of H2020: Science base, Industrial leadership, Societal challenges
- Focus on SMEs related funding opportunities
- New funding schemes and project types

Understanding the new rules for participation in horizon 2020, including international cooperation issues administrative due diligence for the implementation of a project proposal

10.30 - 11.00

Coffe Break

11.00 - 13.00

Consortium building, role and responsibilities of the parties contractual issues of horizon 2020 projects

Analysis of Grant Agreement, Consortium Agreement, Confidentiality agreements, technology transfer agreement

13.00 - 14.00

Lunch

14.00 - 15.30

Methodology for project proposals design

- Project proposal template,
- Deliverables, Milestones
- Consortium description
- Innovation management

15.30 - 16.00

Coffee break

16.00 - 17.00

Practical Session: implementing a concept note and project activities breakdown

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9.00 - 10.30

Intellectual property right management in horizon 2020
- Commercialisation of project results, new models for Horizon 2020 project results

10.30 - 11.00

Coffe Break

11.00 - 13.00

The european financial contribution

- Financial issues of Horizon 2020 funded projects
- Main provision in the European financial regulation and in funding agreements

GENERAL FINANCIAL PROVISIONS

- Identification of eligible cost and non-eligible costs
- Identification of direct and indirect costs
- Subcontracting
- Overheads

13.00 - 14.00

Lunch

14.00 - 15.30

Controls and sanctions

- Guarantee Fund
- Recovery procedures
- Financial audits certificates

15.30 - 16.00

Coffee break

16.00 - 17.30

Practical session: design a Budget for a Horizon 2020 proposal



European Academy for Education and social research is an institution addressed at developing a better Europe through the knowledge sharing and a research based use of the Information and Communication Technologies. The European Academy for education and social Research achieves its education aim through the European Projects Academy. The social research, instead, is conducted through the My Europa platform that is based on the results of a research project of the European Projects Association. The European Projects Academy is an educational programme created by the European Academy for Education and Social Research in collaboration with the European Projects Association. The courses are tailored to provide a collaborative and stimulating environment for leaning through in-class lectures, case studies and workshops led by professors, project managers, consultants and European affair advisors. Each course also includes individual work on My Europa platform (www.my-europa.eu), that is a web-based lifelong eLearning platform designed to develop European projects. The My Europa platform fosters the use of the Information and Communication Technologies in order to create a new generation of professionals able to use the European funds more efficiently, enhancing the absorption capacity of the involved stakeholders and lowering the overall costs of the entire life-cycle of European projects.

European Projects Association (EPA) is



a politically independent nonprofit organization focused on research and development, innovation and internationalization of good practices in European Projects. The use of innovative information and communication technologies is a distinctive characteristic of this leading cooperation network dedicated to the European projects stakeholders. EPA supports the goals of organizations, experts and individuals with a complete set of ICT tools on My Europa platform and services that foster development, effective implementation and efficient dissemination of EU projects. EPA is a recognized innovative actor at the European level as a point in which knowledge and experience meet to create an ideal multimedia environment for the development of European projects.



Informo association is a non-profit organization working to encourage employment through various forms of education, organization of seminars and consultations. As a non-profit organization, Informo acts with an aim to improve the life conditions of the Croatian citizens in various areas with a special attention to the youth and the unemployed. In addition, Informo performs consultations in regards to preparation and implementation of projects which apply for national and international funding (EU, UN, and others) and the implementation and evaluation of projects financed by EU funds, providing information services on the EU options, and other consulting services.

Venue: Science14 Atrium, Rue de La Science 14b (Brussels)

