# Horizon 2020: How to get funding specifically for your Research and Innovation Action (RIA and IA) Projects

# Day 1

Remove the dust from Horizon 2020 and understand in a simple way its structure and the steps on submitting winning proposals

# Course leader: NIKOLAOS FLORATOS



European Commission
Expert in Project
Management of
TU Projects and

Cyberall e-Accessibility services, Access Ltd. Mr. Floratos mainly delivers courses on Successful Planning and Management of European Funded Projects as well as Effective Dissemination and Exploitation of European funded projects. He has also been engaged as expert from the European Commission on evaluating proposals requesting EC funding as well as reviewing EU projects since 2003 and he has managed so far more than seventy EU projects since 1997. He presents the most suitable mix as an EC expert and project manager with teaching experience. He has worked in six European countries and has cooperated and trained hundreds of individuals and organizations in successful proposal writing as well as project management of European funded projects.

# 09:00 - 10:30

- Welcome
- H2020 simply but fully explained based also on successful examples
- Identification of suitable H2020 components and how each participating organisation can get involved

# 10:30 - 11:00

Coffe Break

# 11:00 - 12:30

• FETP<sup>™</sup> recipe for developing successful Research and Innovation (RIA & IA) Actions and the BUNDLER<sup>™</sup> habits

### 12:30 - 13:30

Lunch Break

# 13:30 - 15:00

• The Five Fingers' Technique™ from FETP™ recipe for selecting the most attractive and promising Horizon 2020 call of proposals based on your expertise or research and innovation idea

# 15:00 - 15:30

Coffe Break

# 15:30 - 17:00

• The ICREATES™ system for developing excellent Research and Innovation (RIA and IA) Actions in Horizon 2020

# Day 2

Submit or get involved in highly competitive and winning Horizon 2020 Research and Innovation (RIA and IA) Actions

# 09:00 - 10:30

- · Recapitulation
- Work on "Excellence" Evaluation Criterion specifically for Research and Innovation (RIA and IA) Actions

# 10:30 - 11:00

Coffee Break

# 11:00 - 12:30

 Work on "Impact" Evaluation Criterion specifically for Research and Innovation (RIA and IA) Actions

# 12:30 - 13:30

Lunch Break

# 13:30 - 15:00

 Work on "Quality and Efficiency Implementation" Evaluation Criterion specifically for Research and Innovation (RIA and IA) Actions

# 15:00 - 15:30

Coffe Break

# 15:30 - 17:00

- Cont. with filling any gaps on any of the three Evaluation Criteria
- Work in groups Hands on Practice:
  - Get familiar with part B/Template of an H2020 application form
  - Map H2020 evaluation criteria within the application form
  - Provide suggestions on how to address each evaluation criterion in specific templates

**Venue:** Science14 Atrium, Rue de La Science 14b (Brussels)





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education and social research is an institution addressed at developing a better Europe through the knowledge sharing and a research based use of the Information and Communication Technologies. The European Academy for education and social Research achieves education aim through the European Projects Academy. The social research, instead, is conducted through the My Europa platform that is based on the results of a research project of the European Projects Association. The European Projects Academy is an educational programme created by the European Academy for Education and Social Research in collaboration with the European Projects Association. The courses are tailored to provide a collaborative and stimulating environment for leaning through in-class lectures, case studies and workshops led by professors, project managers, consultants and European affair advisors. Each course also includes individual work on My Europa platform (www. my-europa.eu), that is a web-based lifelong eLearning platform designed to develop European projects. The My Europa platform fosters the use of the Information and Communication Technologies in order to create a new generation of professionals able to use the European funds more efficiently, enhancing the absorption capacity the involved stakeholders and lowering the overall costs of the entire lifecycle of European projects.

# European Projects Association (EPA) is



a politically independent nonprofit organization focused on research and development, innovation and internationalization of good practices in European Projects. The use of innovative information and communication technologies is a distinctive characteristic of this leading cooperation network dedicated to the European projects stakeholders. EPA supports the goals of organizations, experts and individuals with a complete set of ICT tools on My Europa platform and services that foster development, effective implementation and efficient dissemination of EU projects. EPA is a recognized innovative actor at the European level as a point in which knowledge and experience meet to create an ideal multimedia environment for the development of European projects.

# 7nformo

nformo association a non-profit organization working to encourage employment through various forms of education, organization of seminars and consultations. As a non-profit organization, Informo acts with an aim to improve the life conditions of the Croatian citizens in various areas with a special attention to the youth and the unemployed. In addition, Informo performs consultations in regards to preparation and implementation of projects which apply for national and international funding (EU, UN, and others) and the implementation and evaluation of projects financed by EU funds, providing information services on the EU options, and other consulting services.