

for education and social research



Master in Technologies for the Development of

European Projects

3rd Edition

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Welcome to European Projects Academy

The **European Academy for Education and Social Research** is an institution addressed at developing a better Europe through knowledge sharing and a research based use of the Information and Communication Technologies. The educational aim is achieved through the European Projects Academy. **Social research**, instead, is conducted through the **My Europa platform** that is based on the results of a research project of the European Projects Association.

The European Projects Academy has been established in collaboration with the European Projects Association since 2011 and provides the use of the My Europa platform for all participants of the Master in Technologies for the Development of European Projects.

The **Master in Technologies for the Development of European Projects** aims to improve the knowledge of European funds and develop skills in writing and managing European projects through the learning by doing methodology. The courses are tailored to provide a collaborative and stimulating environment for learning through in-class lectures, case studies, workshops and networking sessions led by professors, project managers and European affair advisors. Each course also includes individual work on the **My Europa platform** (www.my-europa.eu); a web-based, lifelong, eLearning platform designed to develop European projects. The My Europa platform, that counts more than **4000 members**, fosters the use of Information and Communication Technologies in order to create a new generation of professionals able to use the European funds more efficiently, enhancing the absorption capacity of the involved stakeholders and lowering the overall costs of the entire lifecycle of European projects.







Altiero Spinelli

"..the road must be travelled, and it will be!"

Improving efficiency and effectiveness in developing European projects



"When an idea meets the needs of the time, it ceases to belong to its creators and becomes more powerful than those responsible for it... There is no such thing as premature ideas, there are only ripe times that one should wait for."



The development is in your hands

Everybody can contribute to the development of a better European society.



Projects are the way

Good ideas can become excellent European projects if the efforts are well addressed.



Together is better

Developing partnerships, sharing knowledge and experiences are natural processes.



Funds are available

The European Union has funding programmes for each society sector and it is not the only way to finance a project.



"Make men work together show them that beyond their differences and geographical boundaries there lies a common interest."



The rules are clear

The Institutions are developing the rules, we just have to follow them.



The technologies are here

Professional networking, online project development tools, easy access to information and education are giving you the chance to be part of the European development.



"Because it is here that all of Europe comes together ...because there are occasions like today's when problems arise.."

Student testimonials

Student testimonials from the Master in Technologies for the Development of European Projects



"I learned a lot of new things about European Projects... I want to thank to the professors! It was nice to meet so good people at this course European Projects Development!"

Ivanka Lamot, International Projects Department, Region of Istria (Croatia)



"I am very happy to have done these courses! It is the start of a professional cooperation with European Academy for Education and Social Research and European Projects Association!"

Stefano Salbitani, Ken Parker Sistemi Srl – Rome (Italy)



"Thank you very much! I am grateful for having participated to this course...I have learned a lot! Thanks to the My Europa platform we will be able to communicate in future!"

Rose Bugarčić, Ministry of Internal Affairs, EU funded Projects Department (Serbia)



"Something that seemed an impossible task looks achievable now! Thanks to all the staff!"

Eimhin David Shortt, B.A. in Philosophy at the National University of Ireland



"I consider myself really lucky and happy for being part of European Projects Association... I will be your ambassador! Thanks a lot for what you are doing!"

Justin Ndungutse, Electrical Engineer (Rwanda)



"It was a very good and interesting course and I hope Serbia will soon have the chance to use that knowledge! We will be prepared thanks to you!"

Ida Dursun, Ministry of Internal Affairs, EU funded Projects Department (Serbia)



"It was a great course! A lot of useful information for my work on projects. Great international environment! Thanks!"

Mirna Medica, External expert for the implementation of the project SEED at Region of Istria in Brussels (Belgium)



"Thank you for the perfect organisation. It was impressive both the organisation and the content! Thank you so much!"

Nino Mennella, Ken Parker Sistemi Srl – Rome (Italy)



We got knowledge that we can implement in real world... thanks to the professors!

Bojan Radetić, Accounting Professional at Matrix d.o.o. (Croatia)



The My Europa network (**www.my-europa.eu**) has been developed by the European Academy for Education and Social Research based on the results of a research project of the European Projects Association. **My Europa** is the networking community platform that connects all the stakeholders involved in European projects with the aim to develop opportunities for public and private organisations, entrepreneurs, freelancers, SMEs, NGOs, researchers and students. The on-line community offers to their members the opportunity to change the way of developing projects by adopting an innovative methodology. Professionals, involved in the European project development, are aware that a well written proposal is not enough to obtain the European funds needed to co-finance their projects. **My Europa** aims to overcome the difficulties in absorbing the European funds, giving to the members the opportunity to expand their network, share information, exchange best practices, promote their project ideas, create and manage their projects or join other partnerships. All these features are integrated in **My Europa** through the following tools: eAcademy, Projects Showroom, Funds Forum, Projects Factory, Europa News and Work in Projects.

eAcademy 回

Is the eLearning tool where the courses of the Master in technologies for the Development of European Projects are streamed. The eAcademy gathers all the eLearning materials connected to our training. The students can follow the recordings video lessons, download all course materials and test the acquired knowledge in a friendly environment.



Is the place where every project can be showcased in each stage of its lifecycle. Thanks to the different thematic working groups, the members of My Europa can post project ideas, look for partners, upload events and find the last call for proposals. By posting projects, the members of My Europa can also compete for European Projects Awards that prize the best ideas, ongoing and concluded projects. The Projects Showroom aims to map the diffusion of European projects and partnerships, showing the cooperation efforts in achieving European objectives. The intention is to foster the development of ever better projects linking the partners and facilitating a long term communication and follow-up as a good way to strength the cooperation between all the stakeholders.

FundsForum

The Funds Forum gathers all information about European programmes and other funds available to co-finance projects. The Funds Forum is a place where it is possible to discuss about EU funding opportunities and where every connected question can find a specific answer. The great opportunity to target messages and promote activities focusing on a specific thematic allows everybody to access and share knowledge and information about European programmes.

ProjectsFactory

Is a project management warehouse that permit to set up a projects, add all partners involved, set up a roadmap with a timeline, upload files, set milestones, assign tasks, organize schedules or events and meetings, and interact with the team on all the daily activities of project planning and implementation. The reporting system and the activities stream help the teamwork, giving to the project manager a transparent overview of the work in progress from the starting date to the last deadline.

EuropaNews 🝏

Is an information center collecting news from EU related websites that constantly monitors the updates of institutional webpages, news portals and alternative sources of information which guarantees an "at-a-glance" overview of what is on in European affairs. The Europa News is a time-saving system which gathers fresh news, information, daily events, activities, reports, conferences, seminars, calls, projects and job opportunities published on the most relevant European portals. The objective is to gather all the fragmented information about EU issues in one place, giving also to every user the opportunity to contribute to the growing of the stream by suggesting new information sources.



Is the meeting point for both organisations interested in finding new professionals in the EU affair sector and individuals that look for a job position and new experiences. This is not only an on-line job marketplace but also a real opportunities box for professional growth and carrier opportunities related to the European affairs. The tools for finding the right profiles and for simplifying the selection process are available to the employers. The job seekers have the chance to develop their curriculum and track the new opportunities available in their fields of interest. The future of Europe can be shaped through European projects made by experienced people. The right person in the right place is always making the difference!

Master Background

European funds are available for almost every field of interest: from innovation and sustainable development, agriculture and environment, human rights and democratic reforms, education and new employment to regional growth and neighbouring partnerships. It represents a relevant alternative way to traditional methods of financing for individuals and all kind of organisations including Small Medium Enterprises, NGOs, Universities and Public Bodies.

The **Master in Technologies for the Development of European Projects** provides the tools needed to become an expert in technologies for the development and management of projects granted by European Commission. A detailed insight into practical approaches will make the students familiar with both all funding opportunities provided by the European Commission for the 2007 - 2013 budgetary period and the guidelines of the next multiannual EU budget 2014 – 2020. The immediate application of the learned concepts through the use of My Europa platform (www.my-europa. eu) is the big innovation provided by the Master in Technologies for the Development of European Projects. Thanks to the European Projects Association individual membership, the enrolled students will take part in the interactive projects activities on My Europa platform during the whole Master programme. By using My Europa platform ICT tools, the Master aims to create a new generation of professionals able to use the European funds more efficiently, enhancing the absorption capacity of the stakeholders involved and lowering the overall cost of the entire process.

Your Benefits

- Learning about European Funding Opportunities (2014 2020);
- Improving your English skills to write effective project proposals;
- Managing the entire life cycle of European projects;
- Networking and meeting with EU affair advisors;
- Attending the Professional Improvement Program;
- EPA expert Membership and access to eLearning courses on eAcademy (My Europa platform);
- European Projects Kit (EU Projects Vocabulary + Guide for Applicants + Project Idea).

Scientific Committee

European Academy for Education and Social Research

Andrea Debeljuh, PhD in pedagogy at the University of Bologna (Italy), Academic Director of European Academy for Education and Social Research and researcher at the University of Pula (Croatia). He has been involved in various training and seminars focused on education and management of European funds. He has 10 years of research experience in the field of education. He spent a semester as a University Scientist at the 'Brown University' in Providence (USA) and was a research teacher at the Faculty of Arts in Rijeka (Croatia).

Atlas Language School

Gary Tennant, PhD is the academic director of Atlas Language School in Dublin (Ireland), has as record of developing and delivering a range of purposeful, challenging and innovative learning and life experiences for those who work and study in language teachings organisations. He ensures an appropriate timetabling of courses, teachers, students and classrooms to achieve the educational and budgetary objectives of a year-round adult English language school and junior summer centre. He also delivers exceptional service to all students and partners in a sustainable way through our student and teacher pathway frameworks. He believes that actively listening to customers, employees and partners with a focus on action is the best way to deliver purposeful, challenging and innovative work, learning and life experiences, as well as a sustainable and profitable teaching and learning organisation.

Teaching Methodology



Our educational methodology is student-centred. The courses are designed to match the educational needs with the individual interests of the students in an interactive teaching environment.

The teaching methodology combines lectures, case studies, workshops, networking sessions and individual on-line work on **My Europa platform** (www.my-europa.eu) that permits the students to develop projects starting from their ideas and personal motivations.

Besides the theoretical knowledge acquired from leading experts, it is also important to give the students the practical tools. For this reason each course is complemented by the use of **My Europa platform**.

Thanks to My Europa network, the students will have the chance to interact with more than **4000** European project stakeholders to develop new partnerships.

The immediate application of the learned concepts and skills through the use of the **My Europa** platform is the big innovation provided by the Master course.

The course materials will be uploaded on the **eAcademy** section of the My Europa platform.

Programme structure

The Master course is structured in six individual courses. Each course includes in-class lectures, workshops, networking sessions and interactive projects work on the My Europa platform. The successful conclusion of all courses leads to the **Professional Improvement Program** (http://europeanprojects.org/EducationAndTraining/PIP).

It is possible to apply for the full master programme or for single courses. The successful conclusion of all courses leads to a diploma in Technologies for the Development of European Projects. The students that complete all the courses will also receive a European Projects Association Expert membership. The attendance of a single course leads to a certificate of participation.



Courses:

- **1. EU Funding Opportunities and Structural Funds (2014 2020)** 17 – 20 September 2013, Rovinj – Rovigno (Croatia)
- 2. European Projects Development 10 – 11 October 2013, Brussels (Belgium)
- **3. European Projects English** 04 – 08 November 2013, Dublin (Ireland)

- 4. European Projects Budget 25 – 26 November 2013, Brussels (Belgium)
 - 25 20 November 2015, Drussels (bergium)
- 5. Project Evaluation and Quality Assurance of EU Funded Projects 27 28 November 2013, Brussels (Belgium)
- **6. Effective Dissemination and Exploitation of EU Funded Projects** 29 30 November 2013, Brussels (Belgium)









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EU Funding Opportunities and Structural Funds (2014 – 2020)

The course is designed to provide a comprehensive understanding of the new structure of the EU Budget (2014 – 2020) and the new Financial Regulation for EU finances and Rules of Application. The attendants will learn more about the new funding and programmes (Horizon 2020, Erasmus for All...) in the framework of the **new budgetary period 2014 – 2020**. The course will also focus on the new programming period of Structural Funds in Croatia (2014 - 2020) in terms of National Strategic Reference Framework and resources allocated in the different Operative Programmes (i.e. Competitiveness, Environment, Transport, Human Resources, etc...). The trainer will explain and give advice on how to prepare the documentation needed to apply for structural funds, investment plan for the long-term horizon, feasibility study with option analysis, affordability analysis and costbenefit analysis and other relevant documents. The participants will also attend the final activity of the Pula Vocational school's IPA project "Enhancing the School Curricula with an Aim of Promoting the Healthy Lifestyle" on 20th September 2013 in Pula (Croatia).

CURRICULUM AND COURSE DETAILS

- The Multiannual Financial Framework (2014 2020)
- New Financial Regulation for EU finances and Rules of Application (REGULATION (EU, EURATOM) No 966/2012)
- Overview on new funding and EU programmes (Horizon 2020, Erasmus for All, Life+, etc...)
- Basic rules for accessing European funds: practical session on fundraising
- Programming period of Structural Funds in Croatia (2014 2020)
- Europa 2020 on the project level (New Strategic Framework, budget allocations, main changes and new priority for 2014 2020)
- From IPA to IPA 2 for the new budgetary period (2014 2020)
- Project planning methods (SWOT and target groups analysis, logic planning matrix) for Structural Funds
- Cost benefit analysis (key steps and issues) for Structural Funds
- Application forms and other documentation for Structural Funds
- The participants will attend the final activity of the Pula Vocational school's IPA project "Enhancing the School Curricula with an Aim of Promoting the Healthy Lifestyle" on 20th September 2013 in Pula (Croatia)

DATE

17 – 20 September 2013

TIME SCHEDULE 20 hours of class lectures Individual work on My Europa platform (www.my-europa.eu)

LOCATION Rovinj – Rovigno (Croatia)

COURSE LEADERS

Jurij Kobal	Director at Oikos, development
	consulting, Inc.
Roberta Mancia	Laywer and trainer at European Academy
	for Education and Social Research

European Projects Development

The course has been designed to explain how to building a project consortium by using **My Europa platform** (www.my-europa.eu), how to plan the preliminary activities for the presentation of a project proposal, how to draft a project proposal and be aware of legal aspects of EU funded projects.

The participants will also attend the **EPA October Conference 2013** and the **EPA Awards Ceremony** for the best projects realised through the **IPA Programme (2007 – 2013)** that will take place in Brussels on 7 October 2013.

The participants are also invited to take part of the **Study Visit of the EU Institutions and Open Days 2013** from 8 to 9 October 2013. The Study Visit is organised by European Projects Association free of charge.

CURRICULUM AND COURSE DETAILS

- How to build a consortium: how to find partners, role of project coordinator & role of partners, third parties, subcontracting parties
- Administrative issues and preliminary activities for the presentation of a project proposal
- How to draft a project proposal: the description of work plan & project objectives, work package break down
- Legal aspects of EU funded project: contract with the EU Commission and obligations between partners (Grant Agreement, Consortium Agreement)
- Project management: problematic case (contract failure, change of partner, conflictive parties, conflict resolution and sanctions)
- · Neegotiation of project proposals and Practical exercises

DATE

10 – 11 October 2013

TIME SCHEDULE 12 hours of class lectures on Projects Development

LOCATION Brussels (Belgium)

COURSE LEADER

Roberta Mancia

Laywer and trainer at European Academy for Education and Social Research





European Projects English

The overall aim of the European Projects English course is to improve the quality of students' written project proposals to meet the expectations of professional proficiency level (C2) readers of English. This will be achieved by the development of appropriate knowledge, skills and techniques, which will be applied in various written assignments.

The course will cover aspects of developing an appropriate formal style for both oral and written communication, expressing and linking ideas in writing, synthesising information to arrive at a persuasive and coherent written conclusion, and acquiring the specific EU project proposal vocabulary and formulae needed in order to submit a successful project.

Participants can also expect to improve their wider communication and presentation skills.

CURRICULUM AND COURSE DETAILS

- Fundamentals on writing Successful Proposals
- Familiarisation on different proposal sections and how to address them professionally
- Familiarisation with success factors on writing successful proposals
- Familiarisation with the methodology on writing the PPO-Project Proposal Outline /a well structured summary as the basis for a successful proposal
- · Work in groups or individually on creating a PPO
- EU Project Vocabulary
- Project Writing skills
- Project Management and Budgets
- Meeting
- Presentation preparation
- Negotiations

DATE 04 – 08 November 2013

TIME SCHEDULE 30 hours of class lectures Individual work on My Europa platform (www.my-europa.eu)

LOCATION Atlas Language School Dublin (Ireland)

COURSE LEADERS

Nikolaos Floratos	Expert in Project Management of EU Projects and e-Accessibility services, Cyberall Access Ltd
Sean Fitzgerald	Business English Teacher at Atlas Language School



European Projects Budget

The course has been designed to explain how to draft and manage a project budget that is one of the key elements of any project proposal. The project manager will use this budget to determine whether the project is on track, the project personnel will use it as a guideline to fulfil certain project milestones and the client will use it to determine the success of the effort.

Although a project budget should be based on concrete numbers and accurate assessments of the resources needed to complete the task, the bottom line is that a budget is meant to be an estimate.

CURRICULUM AND COURSE DETAILS

- Funding Schemes
- Budget Preparation
- Eligible and Non-Eligible Costs
- Personnel Costs
- Direct and Indirect Costs
- Subcontracting
- Management Funds
- Budget Deviation

DATE

25 – 26 November 2013

TIME SCHEDULE 12 hours of class lectures Individual work on My Europa platform (www.my-europa.eu)

LOCATION Brussels (Belgium)

COURSE LEADER

Roberta Mancia

Laywer and trainer at European Academy for Education and Social Research

Project Evaluation and Quality Assurance of European Funded Projects

The course has been designed to explain why it is important to include an external evaluation in European projects in order to significantly improve the project performance. The participants will be familiarised with basic concepts in evaluation of European projects: quality planning; quality assurance; quality control; quality review; product evaluation; impact evaluation; process and performance evaluation of European funded projects. The course includes a practical session on how to prepare an effective quality action plan that identifies success indicators and possible risks and also considers pre-active measures for achieving results of high quality.

The participants will also learn more on evaluation techniques and methods for European funded projects by using free online tools and pre-specified templates.

CURRICULUM AND COURSE DETAILS

- Familiarisation with basic concepts in project evaluation and quality assurance of European projects
- What is a Quality Action Plan and hands on practice with real case examples and templates
- Tips for implementing high quality projects
- Familiarisation with work package structure project description and their link with Project evaluation
- Evaluation questions for project's performance real case examples
- Evaluation questions for project's impact real case examples
- Evaluation questions for project's outcomes real case examples
- Evaluation techniques and methods for European funded projects

DATE

27 – 28 November 2013

TIME SCHEDULE

12 hours of class lectures Individual work on My Europa platform (www.my-europa.eu)

LOCATION Brussels (Belgium)

COURSE LEADER

Nikolaos Floratos

Expert in Project Management of EU Projects and e-Accessibility services, Cyberall Access Ltd



Effective Dissemination and Exploitation of EU Funded Projects

This course provides a comprehensive understanding of how to apply effective dissemination and exploitation practices in European projects. The participants will learn how to prepare a dissemination action plan by working with real case examples on how to set an effective exploitation strategy to ensure that the project will be sustainable after the funding period.

During the dissemination workshop, the participants can expect to learn more about how to build and advance the internet presence of their projects by using My Europa platform (www.my-europa.eu) and developing a fully interactive project website.

PROFESSIONAL IMPROVEMENT PROGRAMME DETAILS

- Dissemination and exploitation fundamentals
- Analysing best dissemination practices from awarded or highly recognised European projects
- When and how to prepare a Dissemination Action Plan (DAP) for your project
- Effective Exploitation Strategy essentials
- Exploiting various dissemination Channels for promoting and raising awareness of your project
- **My Europa Showcase** (How to promote your project through My Europa platform www.my-europa.eu)
- Dissemination Workshop: Building and advancing the Internet presence of your project
- Boosting your dissemination activities by using free online tools

DATE 29 - 30 November 2013

29 - 30 November 2013

TIME SCHEDULE 12 hours of class lectures Individual work on My Europa platform (www.my-europa.eu)

LOCATION

Brussels (Belgium)

COURSE LEADER

Nikolaos Floratos

Expert in Project Management of EU Projects and e-Accessibility services, Cyberall Access Ltd





Locations and Social activities

Rovinj-Rovigno

Rovinj – Rovigno is a town in Croatia situated on the north Adriatic sea and located on the western coast of the Istrian peninsula. Rovinj – Rovigno was built on an island close to the coast and was connected with the mainland in 1763 by filling in the channel. Nowadays Rovinj – Rovigno is one of the most popular tourist destinations of the whole Croatia. Rovinj – Rovigno will host the first course "EU Funding Opportunities and Structural Funds (2014 – 2020)".



Locations and Social activities

Dublin

Dublin is located near the center of Ireland's east coast at the mouth of the river Liffely and it is a perfect place to attend our **European Projects English course** and have the benefit of a native English speaking environment.



Locations and Social activities

Brussels

Brussels is considered the heart of European Union since most of the EU Institutions and representative offices from the public and private sector reside in its EU district. The master programme includes three courses in Brussels and especially during the **Open Days 2013** you will live a networking experience that can give the opportunity to develop new partnerships for future projects.



Enrolled students will also have the benefits of a comprehensive social programme. Taking part in a group outside the classroom and sharing experiences with colleagues from different countries, will contribute to a pleasant stay in Rovinj - Rovigno, Dublin and Brussels.



Partners

The **European Projects Association (EPA)** is a non-profit organisation founded in 2008 that aims to connect individuals and organisations throughout Europe by providing a wide range of ICTbased tools developed in cooperation with the **European Academy for Education and Social Research**, needed to improve the participation in EU funded projects and achieve higher capacity of absorption of the EU funding. EPA believes that sharing experiences, knowledge and information within a large network of professional partners gives projects the best potential for success. The scope of supported projects is broadly focused on R&D, innovation and internationalisation. The importance is placed on the generation of novel and innovative ideas through the cooperation of experts and young creative project managers in the interactive communication network **My Europa (www.my-europa.eu)**.

The **Atlas Language School** was established in 2003 in Dublin (Ireland) and has grown quickly in size and reputation. It is a professional language school committed to providing a unique learning experience in a friendly and dynamic environment. With excellent teachers and facilities, fun social activities, and a perfect central location it can be considerate one of the best school to learn English in Dublin. The **Cyberall Access** is a training consultancy company dealing with planning and managing European funded projects. It mainly focuses on training on how to write winning proposals and implement efficiently European funded projects, evaluating as external expert the performance of European funded projects, assisting in the financial management and preparation for financial audit, skyrocketing the reach of your project across Europe by developing and implementing an effective dissemination strategy and applying innovative practices, developing highly interactive websites linked with social media specifically for European projects that follow contractual principles and developing an e-learning environment on behalf of European funded projects.

Oikos is a key institution building consultancy and projects with local and regional authorities in Slovenia. The company is from its beginning active in programming and evaluation of local and regional and national development plans with Structural policy and business institutions. The company was based and remains based on Logic framework planning matrix and Project Cycle Management as a key step in understanding and managing growth in the region. Oikos works in the area of nature protection, regional development, environmental management and rural development understanding them as an interdisciplinary projects. In 2009 Oikos opened an office in Serbia following Croatia and Montenegro.











How to apply

Admission Criteria

- High Motivation;
- Bachelor degree
- Working knowledge of both written and spoken English

Enrolment Period

In order to be officially admitted to the master course you should fill in the on-line application form: www.academy-europa.eu/index.php/homes/education/apply/view/form

Tuition fee

The Master tuition fee is **EUR 5370**. For those who apply by **1 August 2013**, the Master tuition fee is **EUR 3950**. The fee does not cover travel, accommodation and health insurance.

Single courses

You can also apply for a single course of this Master programme. Please find the course fees on live course sections on http://www.academy-europa.eu/index.php/education/live-courses or email us at master@academy-europa.eu

Master in eLearning

The master programme will also be available in the eAcademy section of My Europa platform (www.my-europa.eu). The fee for the entire programme is **EUR 2000** and for single course is **EUR 400**.

Scholarships

The Master course is developed in cooperation with the EPA - European Projects Association (www.europeanprojects.org) which has established a social contribution fund aimed at providing scholarships for **young professionals (under 30)**. Please send to master@academy-europa.eu your CV, a motivation letter and your project's idea.

Contact Information

Executive Director

Rozana Veselica master@academy-europa.eu

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