Erasmus+ Programme – Learn how to be successful in obtaining funds for education, training, youth, and sport

Course leader: MARKO PAUNOVIC

Consultant, moderator, and social entrepreneur with experience in the field of non-formal education, fundraising, organizational project management. In recent years he has been lobbying the European institutions and closely follow educational, Internet, vouth and inter-sectorial policies of the EU. He is the founder and Programme Director of Out of the Box International, an international think-tank based in Brussels dealing with social innovations.

Day 1

Getting to know Erasmus+ Programme

09:00 - 10:00

Introduction to the Erasmus+ course:

- · Getting to know each other, Expectations
- Agenda & Methodology

What are the main actions and possibilities inside the the Erasmus+ Programme?

• Objectives, Priorities, Actions, Deadlines

10:30 - 11:00

Coffe Break

11:00 - 12:30

What are the successful practices and examples of Erasmus projects?

• Motilities, Strategic partnerships, Policy projects

Sharing some useful tips on turning an application to a successful project Questions and answers?

12.30 - 13.30

Lunch Break

13.30 - 15.00

What are main aspects of the Management of the "European projects"?

- How should we develop the project idea?
- Why the Partnerships are essential?
- · How to have effective administration and budgeting?
- What are the tips for the successful financial management?

15:00 - 15:30

Coffe Break

15:30 - 17:00

Is my project idea suitable for Erasmus+ priorities and existing actions?

- Presentations of the project ideas by participants
- Feedback from trainer and summary of the day
- The end of the day

Day 2

Working on Erasmus+ project proposal: Practical tips and tricks Programme

09:00 - 10:30

How to fill the online application forms and "win" the grant?

- Introduction of online applications and tips for successful writing
- Presentation of the participants' projects and relevant deadlines
- Writing "A Project idea" (Simulation part I)

10:30 - 11:00

Coffee Break

11:00 - 12:30

How to fill the online application forms and "win" the grant?

• Writing "A Project idea" (Simulation part II)

12:30 - 13:30

Lunch Break

13:30 - 15:00

How are the project proposals being evaluated and why my project was (not) approved?

- Evaluation of the grant applications (Simulation part III)
- Evaluation of the results
- · How to obtain higher scores?
- How to advocate for your proposal?
- · Resources and platforms for project development
- · Questions and answers

15.00 - 15.30

Coffe Break

15.30 - 17.00

How to organize effective follow-up of the course and maximize the impact while fundraising through Erasmus+?

- Follow-up of the training
- · Organizational action plans
- Evaluation
- The end of the course

Venue: Science14 Atrium, Rue de La Science 14b (Brussels)





for education and social research

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European Projects Association (EPA) is



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Informo association is a non-profit organization working to encourage employment through various forms of education, organization of seminars and consultations. As a non-profit organization, Informo acts with an aim to improve the life conditions of the Croatian citizens in various areas with a special attention to the youth and the unemployed. addition, Informo performs consultations regards to preparation and implementation of projects which apply for national and international funding (EU, UN, and others) and the implementation and evaluation of projects financed by EU funds, providing information services on the EU options, and other consulting services.